



Ministero della Giustizia

Sistema Informativo del Casellario Certificato del Casellario Giudiziale (ART. 24 D.P.R. 14/11/2002 N.313)

CERTIFICATO NUMERO: 13086/2021/R

Al nome di:

Cognome **KOTLAR**
Nome **DAVIDE**
Data di nascita **15/03/1995**
Luogo di Nascita **BRONI (PV) - ITALIA**
Sesso **M**

sulla richiesta di: **INTERESSATO**
per uso: **AMMINISTRATIVO (ART. 24 D.P.R. 14/11/2002 N.313)**



Si attesta che nella Banca dati del Casellario giudiziale risulta:

NULLA

ESTRATTO DA: CASELLARIO GIUDIZIALE - PROCURA DELLA REPUBBLICA PRESSO IL TRIBUNALE DI PAVIA

PAVIA, 16/09/2021 11:45



IL RESPONSABILE DEL SERVIZIO CERTIFICATIVO
(DI GRUTTOLA MICHELE)

Il presente certificato non può essere prodotto agli organi della pubblica amministrazione o ai privati gestori di pubblici servizi della Repubblica Italiana (art. 40 D.P.R. 28 dicembre 2000, n. 445), fatta salva l'ipotesi in cui sia prodotto nei procedimenti disciplinati dalle norme sull'immigrazione (d.lgs. 25 luglio 1998, n. 286). Il certificato è valido se presentato alle autorità amministrative straniere.

**** AVVERTENZA ****

Certificato del casellario giudiziale - (ART. 24 D.P.R. 14/11/2002 N.313) - al nome di:

Cognome	Nome	Luogo di Nascita	Data di nascita	Sesso	Paternità	Codice Fiscale
KOTLAR	DAVIDE	BRONI	15/03/1995	M		KTLDVD95C15B201O

Si attesta che nella Banca dati del Casellario Europeo NULLA risulta.

Davide Kotlar

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WORK EXPERIENCE

Finoa | Berlin – Senior Strategy Manager

Aug 2021 – Present

- Responsible for the overall strategy and launch of new countries to drive the company's international expansion
- Scoping new geographies for the company to enter; developing strategic partnerships with key stakeholders in each region
- Hiring, training and leading a high-performing team of local expansion specialists
- Involved in all market launches, ensuring timely delivery while supporting the local expansion managers with the know-how and big-picture view of the organization's strategic priorities
- Ultimately responsible of the smooth coordination of multiple market launches at once to ensure constant visibility firmwide

Flatwyse Ltd | London – Founder

Dec 2019 – July 2021

- Worked on building a residential real estate platform converting existing housing stock into multi-unit rentals for young professionals
- Received offer to one accelerator program and an investment proposal from a leading competitor
- Due to COVID-19 pivoted to a B2C online marketplace for people to join virtual courses led by leading industry experts
- Bootstrapped to profitability; generated \$40k+ in GMV & \$8k+ in Revenue, onboarded 7+ instructors and gained 150+ clients from 4 continents
- Despite positive traction and client feedback decide to stop operations for lack of product-market-fit and other challenges

Arkera | London – Strategy Associate

Jan – Nov 2019

- Worked with the Founder & CEO to launch an AI web-based platform for Macro Hedge Funds investing in Emerging Markets
- Led team efforts with Engineering and Data Science to build an ad-hoc query tool for a London-based Hedge Fund
- Managed critical client relationships with top financial institutions as well as partnerships with other companies
- Researched new use cases and worked with Product Owners to make data-driven decisions in order to implement new features
- Responsible for all aspects of Business Operations and Strategy as well as assisting the CEO in key decisions

Goldman Sachs | London – Securities Analyst II

Nov 2017 – Oct 2018

- Credit Sales of a broad range of Credit products (IG, HY, illiquid bonds, securitized products, derivatives) for the UK and Holland
- Received early responsibility in establishing relationships with clients and covered a number of accounts independently
- Worked with syndicate desk and learnt how to manage processes and communications in new primary transactions (public bond issuance and private placement)
- Started a project with the FAST tech team to produce algorithmic trading ideas and promoted them to Traders and Salespeople
- Promoted to Analyst II after only 6 months in light of performance

Morgan Stanley | London – Sales & Trading Summer Analyst

June – Aug 2017

- Joined their 10-week rotational programme in Rates Structuring, FX Structuring and Credit Analytics
- Developed models to price swaptions and VBA macros to automate the drafting of term sheets for Rates structures
- Received offers for a full-time position from Rates Structuring and Credit Trading

JPMorgan Chase & Co. | London – Sales & Trading Summer Analyst

June – Aug 2016

- Joined their Equity Derivatives Trading desk for the 2016 Markets Summer Internship
- Designed Excel tools to help manage book risks, evaluate single stocks and analyse cross-asset market data
- Structured and pitched weekly trade ideas on single stocks, vanilla and exotic options with a specific focus on hedging techniques

EDUCATION

Bocconi University | Milan – Bachelor of Science in Economics

Sept 2014 – July 2017

- Core Modules: Mathematics, Applied Mathematics, Econometrics, Statistics
- Achieved a 2:1 equivalent
- Final Research Thesis: "Swaption Pricing with Negative Interest Rates: An Empirical Study" | Grade: 4/4

COMPUTER SKILLS & LANGUAGES

Italian: Native
English: Fluent

Excel: Advanced
SQL: Intermediate

Bloomberg: Advanced